

New product success is a matter of patience

By LeRoy Pope
UPI Business Writer

NEW YORK (UPI) — For 20 years American industry has tried to find the key to new product success, but with little result according to a survey by Booz-Allen & Hamilton, the giant management consulting and research firm.

One might say things have gotten worse. The computer chewed up the survey data and concluded that only 62 percent of new products were commercially successful between 1976 and 1981, down from 67 percent in the 1963-68 period.

But, said Booz-Allen Senior Vice President J.R. Rockwell, a conclusion that things actually have deteriorated would be misleading. The survey also showed the number of had new products considered seriously had fallen from 18 for each successful product in a five year period 17 years earlier to seven to one in the most recent period.

ROCKWELL SAID that had saved a lot of wasted time and effort and who knows how much money.

"What it boils down to," he said, "is that business has learned a great deal about what not to do in investigating and introducing new products but is just starting to learn the harder task — what positive steps to take to make sure the good ideas succeed."

He said Booz-Allen & Hamilton probably has been studying the ramifications of the new products problem longer than any other consulting firm.

"Today there are a number of well established firms that specialize in the subject. They also publish research from time to time and, like the current Booz-Allen & Hamilton study, these usually conclude that new products actually introduced fall because of a lack of long-term commitment by the company."

ONE SALES STUDY said recently a big factor was management reluctance to venture into something that might not return a profit in the short term.

"The new Booz-Allen study looks a year to complete and covered 700 manufacturers of industrial and consumer goods. About 13,000 product introductions were examined. The study reached several conclusions that ought to concern business. For example:

- The contribution of new products to sales growth of American industry likely will increase by one-third in this decade.
- The total proportion of company profits generated by new products likely will grow 40 percent in the next five years.
- The more new products a company succeeds in introducing, the more the cost of introducing each goes down — about 20 percent for each doubling of the number of new products.

THE BOOZ-ALLEN study also agreed with some of the surveys by specialist firms that short-term profit orientation by management will be a chief stumbling block to successful new product introduction in the future. Another barrier will be the increased cost of capital.

Encouragingly, whereas only 28 percent of the companies studied had a formal process for selecting,

Merger complete

HARTFORD (UPI) — Connecticut General Corp. and INA Corp. have received all the necessary regulatory approvals for their merger and began trading stock Thursday under the name of the new corporation, CIGNA Corp.

CG and INA will no longer be traded on the New York, Pacific and Philadelphia stock exchanges under their former names.

The ticker symbol for CIGNA's common stock shares will be CI and CI PR A for its preferred stock.

Rate hike sought

HARTFORD (UPI) — Hartford CATV has asked state regulators for permission to increase its basic charge for cable television service by \$3. to \$11.36 a month.

The company said Wednesday it also plans to increase its rates for premium services, such as Home Theatre Network, which are not regulated, by as much as \$1.95.

The increase in basic service rates, which amounts to a 32.6 percent increase in revenue for the company, would be the first since it started operations in 1977.

Richard A. Hubbell, a regional president for Times Mirror Cable Television, which owns Hartford CATV, said the higher prices are necessary to increase the company's profitability.

The new rates, if approved by the Department of Public Utility Control, would take effect in September and affect 47,000 cable subscribers in Hartford, West Hartford, East Hartford, Windsor, Bloomfield and Simsbury.

Housing resales up

WASHINGTON — Although the rate of existing home sales in February remained below two million units, for the fifth consecutive month, resale transactions rose a modest 2.2 percent to a seasonally adjusted annual rate of 1.9 million units. Dr. Jack Carlson, chief economist and executive vice president of the National Association of Realtors, reported.

This rate is 26.6 percent below February 1981 and off 52.7 percent from the cyclical peak of 4,020,000 unit sales reached in November 1978, Carlson noted.

During January and February, he continued, mortgage interest rates remained near record levels, posing grave affordability problems for many homebuyers and keeping home sales at seriously depressed levels.

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developing and merchandising new products 10 years ago, 78 percent have now.

Rockwell said there will have to be greater success

with new products in the 1980s if American business is to forge ahead. The companies who do this will be those with the courage and determination to make the long-

term commitment to support innovation in products and the patience to wait for the profit potential to materialize.

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Residents say what's best in Manchester ... page 3

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Manchester Herald

Manchester, Conn. Sat., April 3, 1982 Single copy 25¢



ARGENTINE TROOPS RAISE FLAG at Port Stanley, Falkland Islands



MAP SHOWS INVASION SITE Britain ruled islands for 149 years

Britain talks tough after island rout

BUENOS AIRES, Argentina (UPI) — About 4,000 Argentine marines invaded and seized the potentially oil-rich British Falkland Islands Friday, overcoming a 78-man contingent of British defenders in a beachhead battle that killed one Argentine officer and wounded two others.

Britain severed diplomatic relations and warned it would "sustain and defend the Falkland Islands to the best of our ability" — with force if necessary.

British reaction was outspoken. John Silkin, defense spokesman for the opposition Labor Party, denounced the Argentine government as "a tinpot fascist junta."

British Defense Secretary John Nott said British warships were already in the South Atlantic, alerted for possible "military operations" to reclaim the islands 450 miles east of the southern tip of Argentina.

He said another "substantial" naval task force including the aircraft carrier Invincible was being readied. Unconfirmed reports said Royal Air Force transport planes had taken off from England, separated from the Falkland Islands it has ruled for 149 years by 7,000 miles of sea.

Argentina, which calls the islands the Malvinas and has claimed them for 116 years, announced the invasion, began Thursday night, was a complete "success."

Navy sources said British Gov. Rex Hunt had surrendered and that the islands were now firmly under Argentine control, with reinforcements arriving by C-130 transport planes at the airport in the island capital of Port Stanley.

In Washington, the State Department called on Argentina to "immediately cease hostilities and to withdraw its military forces from the Falklands."

White House spokesman Larry Speakes said President Reagan was in touch with Argentine President Leopoldo Galtieri and British Prime Minister Margaret Thatcher and had urged them both to show "restraint."

Argentine Navy press chief Hugo de Piero said one naval officer was killed and two soldiers wounded seriously by the British Royal Marines, who resisted briefly.

Navy sources said the British were pushed back on the beach as an estimated 4,000 Argentine marines swept ashore. There was no in-

Government list notes high unemployment

Hardtimes hit 25% of U.S. localities

By Drew Von Bergen
United Press International

Now, more than one in four of the 4,100 eligible localities are on the list.

The newcomers are: Pomfret, Conn.; Tishomingo County, Miss.; Edgecombe and Vance Counties, N.C.; Greenwood County, S.C.; and Westley County, Tenn.

All have individual characteristics, but share a common problem — persistent and high unemployment of at least 7.9 percent.

Ninety-three areas have been added to the principal list of 1,058 issued in June, 1981 which was based on an average unemployment rate of 7.9 percent for 1979 and 1980. A new, revised list will be issued in June.

The General Services Administration sets aside government contracts on which only employers from these labor surplus areas are eligible to be bidders. A spokesman said the contracts amounted to \$1.3 billion in fiscal year 1981.

In Vance County, N.C., in mountain areas of the Tennessee border, the unemployment rate is 17.1 percent, partly because a rug yarn manufacturer which once employed 400 workers closed down.

But James Acuff, manager of the state Employment Security Commission office responsible for the area, said there is more to blame for the county's economic plight — the poor condition of U.S. 39-E, the main road from Asheville, and the fact the county has no railroad nor public transportation.

In Edgecombe County, in the heart of rich rice-cured tobacco area, the rate is 12.8 percent, with several plants working a "week on, week off" schedule of four-day weeks.

"The employer would rather pay them short-time, than dump them and lose the skilled labor force," said John Thomas, head of the employment office at Rocky Mount, Pomfret, Conn. is a rural town of 2,775 in the northeast portion of the state with only 115 persons out of work. But the community has a

Budget amendment called 'sneaky'

Solons snarl over raises

By Suzanne Trimmel
United Press International

HARTFORD — The Legislature's budget-writing committee, accused of "the sneakiest thing," narrowly turned aside an attempt Friday to bring pay raises for lawmakers to a House debate.

An amendment to separate \$32,500 in pay raises from a proposed spending plan for 1982-1983 was defeated 19-18 by the Appropriations Committee. Only two Democrats joined a solid Republican bloc favoring the measure, which would have been sent to the House floor for consideration.

The budget provides for salaries of \$15,000 a year for lawmakers, instead of the current \$10,000. Also recommended by a special blue ribbon commission were pay raises for top state administrators, including the governor.

"I don't want people going back to their constituents and saying the only reason I voted for the pay raises was it was part of a compromise budget package," said Rep. Robert Farr, R-West Hartford.

"It think it's an issue that ought to get as much sunshine as possible," said Rep. Dorothy Barnes, R-Farmington.

The issue boiled into a caustic exchange between Rep. Christopher Shays, R-Stamford, and Rep. Gardner Wright, D-Bristol, the committee's House chairman.

Shays raised the issue, claiming Democrats were trying to bury the pay raises and other items in the budget, instead of voting on them as separate bills as provided by law.

"This is the sneakiest thing I've seen in eight years," Shays said angrily.

Shays demanded an explanation from Wright who responded he wasn't trying to "hide" anything and resented Shays' "insultation."

The rancor came as the committee huddled over a state spending plan for 1982-1983. The debate was expected to continue into the late night.

After 10 straight hours of exhaustive line-by-line review, the committee still hadn't approved a Democratic plan to spend about \$20 million more than the \$1.7 billion Gov. William O'Neill recommended for the upcoming fiscal year.

In addition to the pay raises, the extra money would buy more books for the University of Connecticut, raise welfare benefits by 3 percent, provide funds for remedial reading in the state's public schools, expand benefits for retired teachers and allow Connecticut Public Television to continue production of educational programs for state schools.

The Democratic majority put together a \$12.8 million package of tuition hikes for the state's colleges, plus higher fees for a variety of licenses and permits, including a \$2 increase for parking at state parks, to offset some of the additional spending.

The chairman are relying on the Legislature's tax-writing Finance, Revenue and Bonding Committee to raise another \$8 to \$10 million by passing a bill to close a loophole in the oil company profits tax.

With the November elections only eight months away, Democrats were careful to avoid general tax hikes.

Rep. Gardner Wright, D-Bristol, the committee's House chairman, said he felt the budget was "fairly reasonable."

"I'm not telling you there won't be a deficiency," he said. "There are always deficiencies. But on the whole we're not going to have a deficiency spending."

In theory, the revenue plan would balance the state budget for the fiscal year that begins July 1. However, the Office of Fiscal Analysis projected a \$43 million deficit at the end of the next fiscal year if the proposed spending plan was adopted.

The biggest item added to O'Neill's recommended spending plan was the welfare hike at a net cost to the state of \$5 million.

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MANAGUA, Nicaragua (UPI) — Nicaragua warned Friday that the strong showing by the right in the Salvadoran elections could provoke U.S. armed intervention in Nicaragua and blighted Honduras for voicing support for U.S. military action.

"The United States feels cornered and extremists in the Reagan administration could come up with irreversible reactions," said Sergio Ramirez, a member of the ruling leftist Sandinista junta.

He said the apparent rightist victory in El Salvador "wasn't in the U.S. State Department's plans" and the military coup in Guatemala was another setback for the United States.

Nicaragua also reacted strongly to statements by Honduras armed forces chief Col. Gustavo Alvarez, who said Thursday his nation would not oppose U.S. armed intervention in the area and voiced concern over Nicaragua's arms buildup.

Alvarez said Honduras was "small and weak" and worried about Soviet and Cuban interference in the region.

Ramirez, speaking to a group of business leaders, warned that Alvarez's statements were "very serious" but said, "Col. Alvarez is not the president of Honduras" and called on Honduran President Roberto Somoza Cordoba to state his government's position.

Under control

William Atkinson, left, and Richard Klein, of the Town Fire Department inspect a smoking chimney at a house at 66 Ardmore Road Friday night. A few minutes earlier, flames had escaped more than 3 feet out of the chimney, but firefighters brought the blaze under control with little trouble. There was no damage or injuries in the fire which began about 8 p.m. A firefighter said the blaze began when the owner of the house, Robert J. Vanderhoff, started his woodstove. A neighbor noticed flames and called the fire department.

Rabbit clubbings: farm survival or brutality?

MUD LAKE, Idaho (UPI) — To farmers they are the scourge of the desert — mangy, crop-gobbling pests which descend on haystacks and standing grain.

To America's urbanites, the furry creatures with wide brown eyes are mild-mannered cousins of the soft animals cuddled by children at Easter.

This disparity in how eastern Idaho's jackrabbit population is seen has spawned death threats against growers who clubbed more than 100,000 animals to death this winter.

There have been rabbit drives in

Idaho since farmers began carving homes out of the wilderness in the 19th century.

As early as 1895, counties offered a nickel-a-head bounty for the critters. Some growers, it is said, were able to pay off their mortgages with money earned from turning in rabbit ears to local officials.

Farmers have conducted drives since then — not just in Idaho, but in other western states where infestations threaten to reduce piles of baled hay to scattered debris.

None of those campaigns against the long-eared jack have received the attention which accompanied

the past winter's drives in the Mud Lake valley about 60 miles west of the Grand Teton mountain range.

When the first drive was announced, conservationists and animal-protection groups protested. Reporters and film crews arrived. Hundreds of growers and their neighbors flung an estimated 15,000 rabbits from fenceline and ditch on the Joe Hartwell farm. A helicopter got in front of the drive line, frightening thousands of rabbits back toward the wall of clubbidding herders.

Men, women and children began a wild assault on the animals with

irons, baseball bats and sticks. Hundreds were killed before they ever got to killing pens set up for a systematic slaughter.

"We just weren't organized right. The whole thing broke down," said Orvin Twitchell, head of the Mud Lake Rabbit Committee. "But we learned about the right way to do these things, and we showed the media that we really do have a rabbit problem up here."

National Humane Society officials called the slaughters "abhorrent."

The Fund for Animals, a New York-based wildlife organization which has fought the shooting of

burros at China Lake, Calif., and seal hunts in Canada, demanded an immediate halt to the roundups.

Gov. John Evans — fearful of damage to Idaho's image — set up an ad hoc committee to explore other means of rabbit control.

Outraged Americans sent a pile of letters to Twitchell, some threatening Mud Lake farmers and their families.

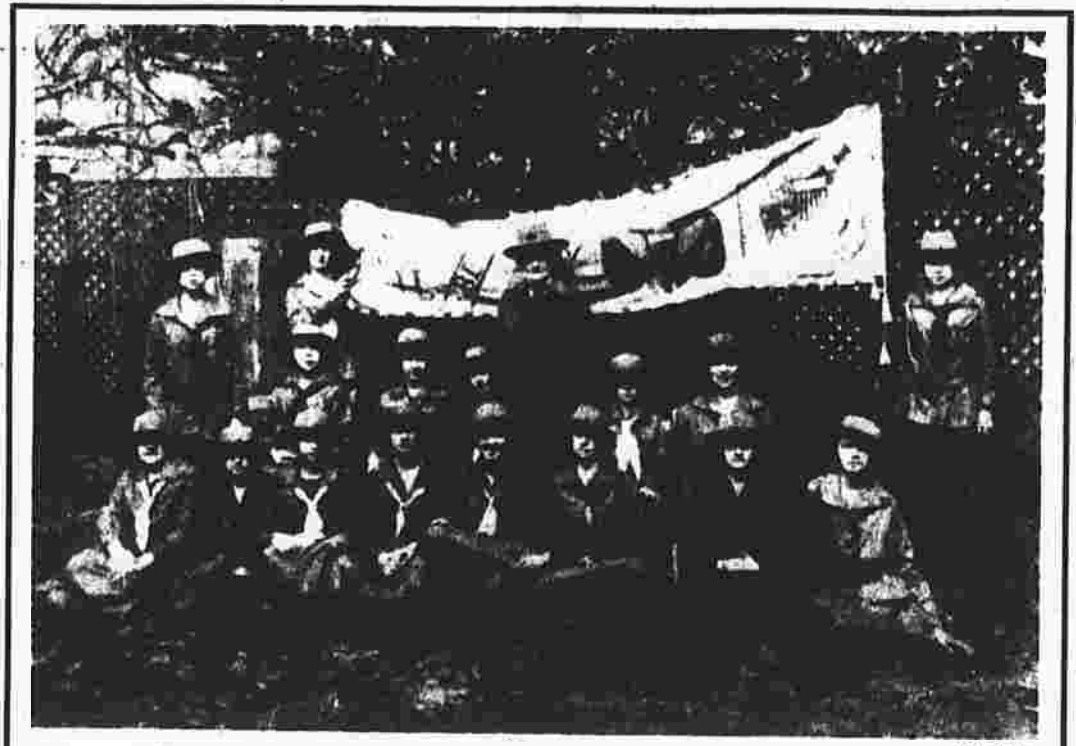
But the farmers said they dared not wait until research was conducted on other possible means of control.

During the worst winter in 20 years in the state, the growers said

there would never be a better chance to curb the rabbit population.

"The snow groups them up, brings them into the haystacks where we can round up a lot of them in a short space," Twitchell said.

The farmers paid a price for the easy roundups. Haystacks representing an entire summer of work toppled as starving jacks attacked their bottom layers. Growers, who set losses in Jefferson County at more than \$5 million, talked of forfeiting on farm loans. They warned March would bring a new birthing season for the rabbits.



GIRL SCOUT TROOP OF 1920 SHOWS OFF UNIFORMS... Juliette Low, founder of Girl Scouts, stands at center

Girl Scouts

Organization has changed, but it's still helping girls prepare for life, work

By Patricia McCormack
UPI Press International

The First Girl Scout Handbook, put out in 1913, contained a section on the need to learn to load and fire a gun.

"All scouts should know how to shoot," it says in the self-defense section of the maiden edition of the handbook entitled, "How Girls Can Help Their Country." The guide came along one year after girl scouting got going in America 70 years ago.

A sub-section tells "how to secure a burglar with eight inches of cord."

"Make a slip-knot at each end of your cord," the instruction went. "Tie the burglar's hands behind him by passing each loop over his little fingers. Place him face downwards, and bend his knees. Press both feet under the string, and he will be unable to get away."

THIRTY HOURS REVISIONS of the handbook over the decades, just as there have been changes in the Girl Scout uniforms. The advice on guns and burglars disappeared at some point.

"All scouts should know how to shoot," said the pioneer handbook written by a naturalist of the time, W. J. Hoxie.

"By this I do not mean that you should go all day behind some big dog and try to kill the birds he finds for you, for that is the most useless form of shooting, all things considered, that can be devised."

"What I mean is that Scouts should know how to load and fire a gun or other firearm so as not to be at a loss for a means of defense should an emergency arise."

"It is one of the best means to be prepared."

The pioneer handbook, however, may have been ahead of its time in its advice on careers for females. Motherhood, teaching and nursing were the common careers for women of the time, but through the Girl Scouts, the first handbook shows, the young women learned about a lot of others.

THE FIRST GIRL SCOUTS could earn a "flyer" badge, an electrician badge, a farmer and dozens of other badges beyond the ones for work connected with parenting, teaching or nursing.

These were not easy badges. Before getting a flyer badge a Girl Scout had to "make an airplane... fly 25 yards" or hold "a certificate for driving an airplane."

Requirements for the farmer badge:

- Incubating chickens, feeding and rearing chickens under hens
- Storing eggs
- Knowledge of bees. Swarming, hiving and use of artificial combs
- Care of pigs. How to cure hams

HELPING GIRLS to be prepared for careers was as much a part of scouting then as it is today in this era of women's liberation, according to Frances R. Hesselbein, national executive director of the Girl Scouts of the U.S.A.

Mrs. Hesselbein, who started in scouting as a troop leader in Johnstown, Pa., said in many ways the early girl scouting movement was "way ahead of its time. It has changed with the times to meet the needs of contemporary girls but in one way it has not and, Mrs. Hesselbein said, will not change.

The Girl Scouts of the U.S.A. will not change members — leaders, consultants, board members and staff — are about 60,000 men.

"We are very positive about not going coeducational," said Mrs. Hesselbein.

"We believe this must remain an organization to meet the special needs of girls and women. This is it."

"There has never been a time when young women needed leadership skills more."

"We believe the Girl Scouts is the place to learn

such skills.

About 2.3 million girls, 6 to 17, are in scouting. That's one in nine in that age bracket. They are learning how to make decisions and exploring career options.

"They know they need not be trapped in a dead-end," Mrs. Hesselbein said.

She said in the early days the scouts were saying some of the same things.

"In those days women couldn't vote but, as the first handbook shows, girl scouting was saying to them, 'You can be anything you want to be...'"

"I will expect in firearms come back into scouting? There is no sign of it."

But in this era of high crime, the self-defense topic is being dusted off.

HERE'S AN EXAMPLE:

Under a grant from the Girl Scout Council of Greater New York, a batch of scouts, 12 to 17 years old, is taking a self-defense course. Parents approve.

They will learn how to defend themselves against rapists, muggers and other criminals. The agenda calls for getting karate kicks and chops in top form.

It wasn't hard to sell the idea of the self-defense training to parents of girls in the troop involved. An 8-year-old member had been raped as she made her way to home from school.

The Girl Scouts involved intend to learn all they can about modern self-defense and to write a safety guide. They will pass it out to school kids.

"We must view the world not as we remember it, but as today's girls experience it," Mrs. Gravelle L. Freeman, national president of the Girl Scouts of the U.S.A., said in reflecting on the Girl Scout movement today. Nancy Reagan is honorary president. The title goes to the nation's First Lady by tradition.

HOW THAT VIEW of the world, as Mrs. Freeman put it, translates into programs is spelled out in the many Girl Scout handbooks. The guidebooks come in English, Spanish and Braille editions.

Briefly, the informal education program of Girl Scouts of the U.S.A. touches four areas of contemporary concern:

- Non-stereotyped career education — Career exploration and education programs exist for all age levels, with internship opportunities for older girls and more general materials for Brownie and Junior Girl Scouts. All material is non-sexist, non-racist, and non-sectarian.
- The sciences — The Girl Scout movement recognizes the increasing role of science and has taken steps to familiarize its members with new technologies and advances in science disciplines.
- Sports for women — Girl scouting promotes participation of women and girls in team and individual sports. This comes out of recognition that the duties of full citizenship require a healthy body as well as an educated mind.
- Mainstreaming the disabled — The first Girl Scout troop of physically handicapped girls was organized in New York City in 1917. Disabled girls were first mainstreamed into a heterogeneous troop in the early 1920s.

TWO FACETS of the Girl Scouting movement in America today have not always been a part of the scene: Girl Scout uniforms and Girl Scout cookies.

There is no mention of cookies in the first handbook. And under uniforms, it says:

"Uniform for Girl Scouts is not compulsory. It is optional, as far as possible, dress alike, especially in each patrol, as regards hat, necktie, and color of clothes."

Today the official uniform is green. There have been numerous changes to keep the uniforms up with the times. Long skirts were shortened and shorts and slacks came on line.

Christian Democrats rally to back Duarte

SAN SALVADOR, El Salvador (UPI) — El Salvador's Christian Democratic party called a mass rally Friday to back junta President Jose Napoleon Duarte in his bitter struggle with extreme right parties for control of a new government.

The U.S.-backed Christian Democrats, who failed to win a majority in a new constituent assembly in last Sunday's elections, published ads calling for a large turnout at the evening rally in support of Duarte.

Four rightist parties are forming a coalition to run the assembly, saying the Christian Democrats can only join in the so-called "national unity government" if they dump Duarte, whose reform policies rattle the rightists.

The United States has made it clear to the Christian Democrats' foes, led by ultrarightist Roberto

D'aboussion, that it will halt military and economic aid if Duarte's land reform, banking and human rights policies are scrapped.

The Christian Democrats cannot form a government because in the elections they captured just 24 seats in the 60-seat assembly that has the power to form a new government, write a constitution, and call presidential elections next year.

D'aboussion's National Republican Alliance known as Arena can form a 35-seat majority with the National Conciliation Party, which was ousted from power in an October 1979 coup that installed the military-civilian junta now led by Duarte.

The Christian Democrats argue they should be included in the new government because they won more votes than any other single party — 40.2 percent compared with Arena's

29.3 percent and National Conciliation's 19 percent.

The remainder of the 1,308,505 votes cast were split among three minor rightist parties. About 10 percent of the ballots were deliberately mutilated or left blank, the Salvadoran Electoral Commission said.

Meanwhile, some 800 U.S.-trained counter-insurgency troops went on a sweep for guerrillas southeast of Usulután, a provincial capital 68 miles southeast of San Salvador hit hard this week in a heavy rebel assault.

Residents in El Espino, about 20 miles southeast of Usulután, said the Pacific coast town was under "constant bombardment" by military artillery. Army sources say the area beach is used for secret arms shipments to rebels.

Von Bulow denied new trial

NEWPORT, R.I. (UPI) — A judge Friday denied a new trial for Danish socialist Claus von Bulow, but allowed him to remain free on \$500,000 bail until his sentencing May 7 on his conviction of twice trying to kill his American heiress wife.

Newport Superior Court Judge Thomas H. Needham ruled by five-fold von Bulow's bail, set upon his conviction March 16 on two counts of assault with intent to murder Martha "Sunny" von Bulow, 50. She remains in a coma and he faces a maximum of 40 years in prison.

"I do not find the jury's verdict against the evidence... I will deny the defendant's motion for a new trial," ruled Needham, who said he found all 50 state witnesses credible and the testimony of the defense's dozen witnesses lacking credibility.

A small knot of spectators, some

with signs reading "Free Claus," clustered around the courthouse when von Bulow arrived for the hearing in the jam-packed courtroom where the sensational 47-day trial had been held.

Von Bulow, 55, fanned and appearing relaxed, presented the court five certificates of deposit for \$10,000 each — meeting the required 10 percent of the bail.

He was also ordered to report to the state attorney general's office weekly by telephone. His Danish citizen passport had already been taken from him.

Needham granted the bail over objections of prosecutor Stephen R. Famiglietti, who said extradition laws in von Bulow's homeland of Denmark would make it difficult for the state to pursue him if he fled.

"This defendant is convicted of

two attempts to kill his wife," Needham said. "I am also disturbed by (published) statements the defendant made that he would rather die than go to jail."

However, the judge said based on his observations, "I believe he is not a suicidal type. And I do believe he loves his daughter (14-year-old Cosima)."

In arguing for bail, defense attorney Herald Price Fahringer noted Cosima was to von Bulow "the center of his universe and he would not do anything to jeopardize that."

Needham set the largest bail, he said, in his judicial career because "this defendant has substantial wealth, substantial assets."

Fahringer told Needham there were reasonable doubts raised about who owned the incriminating, drug-filled black bag.

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Reagan issues guidelines

Papers declassification tightened

WASHINGTON (UPI) — President Reagan Friday issued new guidelines on the classification of documents that will make it easier for government lawyers to block the release of sensitive information.

"Protection of the security of the United States and all its citizens is the first and most solemn duty of every president," Reagan said in a statement. "This order will improve my ability to meet this constitutional obligation."

The president said the order takes into account the balance between the citizens' right to know and the government's ability to protect necessary sensitive information.

A senior government official said that previous rules under the Freedom of Information Act, allowed judges to decide whether a requested document should remain classified or be released.

The new order changes the tests the courts apply in making those decisions, tilting the alterations substantially in the government's favor.

The official said the government has never lost a contested case involving a national security matter and "we want to keep it that way."

Dairy problems are cited

MONTPELIER, Vt. (UPI) — The director of the Vermont Farm Bureau Friday agreed with Gov. Richard Snelling that the state's dairy farmers must find new markets or cut production to survive, but he chided Snelling for making long-term solutions sound like answers to today's problems.

"You just don't say we cut down on dairy production and diversify without offering some suggestion on marketing," said bureau Director Deacy Leonard.

In announcing an April 14 dairy conference aimed at salvaging the state's vital dairy industry, Snelling Friday cited a burgeoning national milk surplus coupled with dwindling federal funds to subsidize dairy prices.

Two milk handlers have severed purchase agreements with more than 200 Vermont dairy farmers in recent weeks in an effort, made possible by the surplus, to drive milk prices down to bargain-basement levels.

"Vermonters have got to start looking very closely at the size of the herds they are carrying," Snelling said.

"We've got to reduce production... We've got to find a stable price that will permit efficient producers to find a market."

He also suggested farmers may want to start raising other animals or new vegetable crops, as well as the possibility of checking into expanding the market for Vermont dairy products to the southeast.



That's amazing

Elementary school students from Marlin School watch attentively as they conduct an air lock experiment at the science fair held at the school Friday night.

Arvine Road. The other students from left to right are, Mrs. Autconi's daughter Jessica, Suzanne Demaroli of 32 Spring St. and her sister, Kathleen.

Britain talking tough

Continued from page one

mediate word of any British casualties. The Argentine government immediately issued a statement promising to protect the lives and property of the archipelago's 1,900 English speaking residents.

Client gets long term; lawyer cries

VIRGINIA BEACH, Va. (UPI) — The attorney for a woman sentenced to 20 years in prison for forgery last Friday and told the judge he was too preoccupied with a basketball tournament to properly advise her and asked that she be allowed to withdraw her guilty plea.

Attorney Peter Legler said he went to New Orleans to watch Georgetown University play for the NCAA basketball title last weekend believing his client would not get a heavy prison term on forgery charges.

Police are looking for a 'hot' hot tub

Attention. The Coventry Police Department is looking for one, 10-foot hot tub runaway hot tub set-up. The hot tub was accompanied by two lawn mowers and a rototiller which disappeared the morning of the theft.

Police said Friday that sometime early Thursday morning a hot tub set-up, including a redwood deck with stairs and a fence, was stolen from the parking lot of Sabrina Pools on Route 4A.

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FOCUS / People



In Focus

The Dean of Salisbury

A prominent English bishop stays with daughter in Coventry

The original Burning Carta came close to burning in England early this week. The arson fire was of more than passing interest to two English transplants, Dr. and Mrs. Alan Broadhead of Coventry.

That's because the document rests in Salisbury Cathedral, which was almost burned to the ground as well. And Mrs. Broadhead's father is Bishop Sydney Evans, dean of Salisbury Cathedral.

Just a few short weeks before Bishop Evans was a houseguest in the Broadhead home. He agreed to an interview—but with some initial hesitation because, he said, it would get out that he was in the U.S. he'd be deluged with requests to speak at churches and universities.

"I'M AFRAID I don't look much like the dean of a great English cathedral," he said as he stepped outside the Broadheads' Coventry home to be photographed in casual clothes and houseleppers one day.

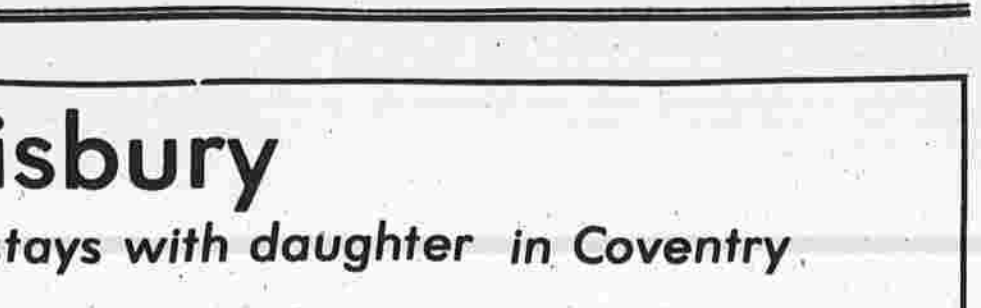
There was an ecclesiastical look about him, slender form, high bridged nose and tapering fingers. For someone caught up in the show, "Brideshead Revisited," he looked like an extra.

THIS WASN'T his first visit to the U.S. Dean Evans has been a regular visitor here for the last 10 years.

Alan Broadhead was a young English medical student when he met Patricia Evans in the parish church of St. Stephens Church in England. They married. He became a doctor and she a nurse.

His family was so attracted to the Manchester-Coventry area that they have been there for 10 years.

Engagements / Weddings



BISHOP OF SALISBURY CATHEDRAL VISITED COVENTRY

Before all this happened, Dean Evans was saying Coventry. "WHAT WE in England admire in the United States is the achievement of a multi-racial people. We have our own racial problems in England as the result of the end of the British Empire. We are absorbing well, but there are areas in the inner cities where things are not right, and the recession makes them worse."

Dean Evans said he admired the way America has made up for the lack of its own past by gathering in the past of other people. On his visit he went to Yale University to see the Paul Mellon collection of art from Great Britain, which he found magnificent.

Dean Evans was asked about the England of the 1920s depicted in the BBC television series, "Brideshead Revisited." While he styled the acting "superb," Dean Evans called the series "Waugh's book, of which the TV series is a literal rendition."

THE DEAN of Salisbury Cathedral has total responsibility for its life and historical inheritance. "The problem," he said, "is to find money to maintain the ancient fabric and to enable the worshipping life to meet contemporary needs."

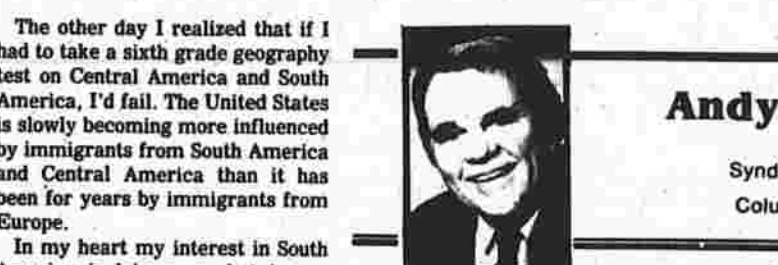
AS IT WAS, one fire under the high altar charred the wooden framework and another threatened the 19th century organ. But the 750-year-old cathedral, with its 40-foot-high spire, the tallest in England, survived. So did the Magna Carta, which King John signed in 1215, establishing areas over which the king had no jurisdiction, generally interpreted as the undamnable guarantee of political and civil liberties.

Salisbury Cathedral is up the road from Stonehenge, the earliest archaeological relic of English life.

"Sometimes I look out my window and I must remind myself that this is not like the rest of the world. New England is like that, beautiful beyond words, but not like the rest of the world."

Except that the rest of the world did intrude upon Salisbury Cathedral this week.

One man's guide to Latin America



Andy Rooney

million people in El Salvador, which doesn't seem like many for all the trouble they're giving themselves and everyone else.

Central America is six small countries in that neck of the land between Mexico and the big countries of South America.

El Salvador is the name of the country. San Salvador is the name of its capital city. There are 5 million people in El Salvador, which doesn't seem like many for all the trouble they're giving themselves and everyone else.

Second-class citizens. What else is new?

I don't hear much about the Panama Canal since Jimmy Carter laid his political reputation on the line by insisting that everyone turning it over to the Panamanians was for him and everyone opposed to giving it to them was against him.

Most of the people in the six countries are Catholic. Other Europeans have mixed in with the original Spanish settlers so there's an ethnic mix of people, but in each of the six countries there's a native Indian population. The Indians are basically the same in all the countries. Sometimes the Indians are half of the population and they complain that they're treated like

feature of the American entertainment scene, popping up everywhere playing decent, bizarre characters, outright weirdos, madmen and effective villains.

Except for a handful of films, McDowall has rarely received star billing and most of his roles have been brief—but memorable.

Fire Calls
Manchester
Friday, 2:28 p.m. - Chimney fire, 44-46 Wells St. (Town)
Friday, 2:51 p.m. - False alarm, 287 N. Main St. (Eight District)
Friday, 3:36 p.m. - Grass fire, Interstate 86, westbound, exits 92 and 93 (Eight District)
Friday, 5:34 p.m. - Smoke, 55 Oak St. (Town)
Friday, 7:49 p.m. - Chimney fire, 10 Ardmore Road. (Town)

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66 - Hebron
Mon & Wed at 6:30 PM
RHAM Jr. High School
Rham Rd., Hebron
Tues & Thur 7:45 PM
Temple Beth Tefillah
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for information
Aerobic Dancing
BY JACKI SORENSEN

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About Town

Kjelson plans event

Senior warden Ernest J. Kjelson of 36 Flag Drive has been appointed chairman of the Manchester Lodge of Masons' annual dinner dance, scheduled for April 17 at 7 p.m. at the Jester's Court on Tolland Turnpike.

The dance will benefit the Lodge's Widows and Orphans fund. The Manhattan will provide the music.

Bruce F. Rothwell, secretary-treasurer of the event, is in charge of reservations. For information or reservations, call 232-1670 or 649-9883 before April 12.



Ernest J. Kjelson

Concordia's schedule

The following events will take place at Concordia Lutheran Church, 40 Pitkin St., in the coming week:

Monday - 7:30 p.m. Christian education committee, in the church room.

Tuesday - 8 p.m. Bible study group, church room.

Wednesday - 6 p.m. Lenten supper in Kates Hall, 7:30 p.m. Abendmusik featuring the St. John Passion.

Thursday - noon, Maundy Thursday Holy Communion Service, 7:30 p.m. Holy Communion followed by stripping of the altar.

Good Friday - 7:30 p.m. Good Friday liturgy.

Rec offers barrette class

The Manchester Recreation Department will offer a class in ribbon braided barrettes on Thursday from 9:30 to 11 a.m. at the Arts Building, Garden Grove Road.

Cost of the class is \$1.50, and supplies may be purchased for an additional \$2.25 for two barrettes.

For additional information call 647-3089.

Whiton to show movie

"The Silent Witness" will be the featured movie Wednesday at 7 p.m. at Whiton Memorial Auditorium, 100 N. Main St.

The movie, in color, will last 55 minutes. It's a documentary involving art and church scholars and scientists who investigate the mystery of the legendary "Shroud of Turin."

The Wednesday night movie series is sponsored by Manchester Public Libraries. No admission is charged.



Making faces

Mime artists Bob Stromberg, left, and Michael Cooper, right, encourage Highland Park School students Beth Rackow, 8, and during a performance March 31 at the school.

News for senior citizens

Show is in full gear

Editor's note: This column is prepared by the staff of the Manchester Senior Center. It appears on Wednesdays and Saturdays.

Can you believe it, spring is here or just around the corner. It was a bitter cold winter so warmness is needed. Pauline wants to remind you about the people going to the Pennsylvania Dutch tent. The rehearsal this Sunday is from 2 to 8 p.m. so bring your supper or a snack.

On Thursday we are going to have our Easter Hat Parade so please start fixing your bonnets for the event. Ethel James, Rita Bowler, Ida and Henry Cormier, Mary Stewart and Charles Tarpanin and Andy Lamoreaux will entertain us.

On April 20 there will be a health fair at the high school from 2 to 7 p.m. Our April birthday party will be on April 28 so if you have a birthday in April, call in to the office.

Next Thursday we will have the Manchester Community College musicians performing under the direction of Robert Vater.

Remember our new policy about lunch tickets is that you pay when you get your ticket.

Pauline wants to remind you about the people going to the Pennsylvania Dutch tent that final payment is due and there are still openings for Wildwood.

There are still two openings for the Radio City Musical Show. Contact Frank Ringrose 649-3083 if interested.

PINOCHLE SCORES: Pinyo Pospisil, 694; Vincent Borrows, 606; Robert Schubert, 605; Ruth

Church women to meet

Emanuel Church Women will meet Tuesday at 7:30 p.m., at the church. The meeting is open to the entire congregation and friends.

Guests for the meeting will be Pastor and Mrs. Samuel W. Schmittner, New England Synod missionaries in residence. The Schmittners have been serving in the Andhra Evangelical Lutheran Church in India since 1972 and will return to continue their present work in India in November. At the meeting they will present a skit and show slides.

These Circle has made arrangements for the program. Inez and Mabel Olson will serve as greeters, Irma Young will lead the devotions and Esther Peterson and Inga Gustafson will have charge of refreshments.

Summer camp planned

Manchester area boys suffering from hemophilia may attend summer camp this year for a two-week period at Camp Hazen in Chester.

The session, from July 4 through 17, will be for boys ages 9 through 16.

The Connecticut Chapter of the National Hemophilia Foundation is affiliated with Camp Hazen, a YMCA camp. For more details contact the Connecticut chapter at P.O. Box 4016, Hamden or call 281-6031.

AARP meets Wednesday

Northeast Chapter 604 of the American Association of Retired Persons will meet Wednesday at 1:30 p.m. at the Knights of Columbus Lodge, 138 Main St.

A musical program will be presented by professional guitar singer Jim Holman.

The association is planning a trip to Whites Restaurant for dinner and an Easter show on April 14. Buses will leave the K of C parking lot at 8 a.m., stopping at Maygolds for breakfast and then on to Westport, Mass. The bus is expected to return about 6:30 p.m.

Open house scheduled

The Square Circle Club of Manchester Lodge of Masons will have an open house Monday from 9 a.m. to noon at the Masonic Temple, E. Center Street.

There will be cards, pool, conversation and refreshments. All Masons and their friends are invited.

Supermarket shopping tips

Martin Sloane explains how to save money at the grocery store - every Wednesday and Saturday in his "Supermarket Shopper" column in The Manchester Herald.

College Notes

Receives degree

John P. Byrnes of 272 Redwood Road received a juris doctor degree from Western New England College School of Law in Springfield, Mass.

Byrnes is employed at R.C. Knox and Co. Inc., in Hartford. He also holds a B.A. degree earned in 1976 at Clark University.

Service Notes

Ends training

David J. Wyman, son of Mr. and Mrs. Henry Wyman of 22 Dougherty St., an airman in the U.S. Air Force Reserves, has completed basic training at Lackland Air Force Base, Texas.

McDowall back to star with Disney

In ancient Rome, peaches sold for the equivalent of \$4.50 each.

"Public image is a curious thing. When I took up photography and was doing well with it for major magazines and eventually published a book, people took it for granted I'd given up acting to become a full-time photographer."

"In all the roles I've played for films, TV and on stage I'd say they've been about 50-50 American and English. But I've also played Scots and Mexicans and even a female impersonator in 'Mae West'."

"I don't think in terms of bizarre or especially fond of my role in 'Shock Treatment.' He was as mad as a March hare. Remember him - he was employed by Pratt and Whitney Aircraft in West Hartford."

The bride-elect is a graduate of Manchester High School. She is employed as a secretary for Connecticut Valley Paper and Envelope Co. in Hartford.

The prospective bridegroom is a graduate of William H. Hall High School in West Hartford. He is employed by Pratt and Whitney Aircraft in East Hartford.

A June 19 wedding at Community Baptist Church is planned.

"I certainly hope it does," McDowall said. "A television series would be most enjoyable at this point in my life."

Search, 588; Ernest Grasso, 578; Ann Thompson, 575; Marge Reed, 574; Lottie Savole, 571; Lillian Lewis, 558; Lucille Goldman, 559.

BRIDGE SCORES: Kay Bennett, 4,340; Marge Reed, 3,820; G. McCarthy, 3,440; Kay Nutter, 3,270; Kitty Byrnes, 3,200; Helen Hardner, 2,950.

MEAL FOR WEEK: Monday: baked corned beef hash, peas, rye bread, pudding, beverage.

Tuesday: shellfish with meat sauce, tossed salad, bread, jelly, beverage.

Wednesday: baked chicken breast, parley potatoes, mixed vegetables, pound cake, bev.

Thursday: Closed Good Friday.

SCHEDULE FOR WEEK: Sunday: rehearsal for show 2 p.m. to 8 p.m.

Monday: 9:30 a.m. ceramics 10 a.m. kitchen

Weddings

Carlomagno-Suntava



Mrs. Charles G. Suntava

Carol Ann Carlomagno of Shrewsbury, Mass., and Charles G. Suntava of Brighton, Mass., were married Jan. 9 at St. Paul's Cathedral in Worcester, Mass.

The bride is the daughter of Carol A. Carlomagno of Shrewsbury and Mr. Carlomagno of West Boylston, Mass. The groom is the son of Mr. and Mrs. Charles Suntava of 366 Hackmatack St.

Matron of Honor was Michelle M. Drenzek of Oxford, Mass. Bridesmaids were Susan Suntava of Manchester, the groom's sister, and Maureen Trigas of Worcester, Mass., the bride's brother's fiancée.

Best man was James R. Filiorama of Manchester. Ushers were Charles Filiorama of Manchester and Bernard Carlomagno of Worcester, the bride's brother.

Following a reception at Miachest Country Club in West Boylston, Mass., the couple left for a trip to Montreal, Canada. They will make their home in Brighton, Mass.

The bride is a graduate of Burncoat High School in Worcester, Mass. She is employed in customer sales and service for Whittaker General Medical in Brookline, Mass.

The groom is a graduate of Clark University in Worcester and is attending Boston College in Newton, Mass. He is employed as a caseworker at M.I.T. in Cambridge.

The bride is a graduate of Burncoat High School in Worcester, Mass. She is employed in customer sales and service for Whittaker General Medical in Brookline, Mass.

Focus/Food on Wednesday

Menus, recipes and shopping tips are featured in The Manchester Herald's Focus/Food section, every Wednesday.

Guide to weekend events

The Herald provides a comprehensive calendar of "where to go and what to do," every Friday in the Focus/Weekend section.

Engagements



Susan A. Little Wayne D. Kuehl

Little-Kuehl

Mr. and Mrs. Donald R. Sullivan and Gordon D. Little Jr. of Bethlehem, Pa., announce the engagement of their daughter, Susan Alice Little, to Wayne Douglas Kuehl, son of Mr. and Mrs. Donald K. Kuehl of 74 Mountain Road.

The bride-elect is a 1978 graduate of Susquehanna University. She is employed by Dr. Sally Haggerty of Bethlehem, Pa.

The prospective bridegroom is a 1980 graduate of Carnegie-Mellon University. He is employed by Pennsylvania Power and Light in Allentown, Pa.

An Oct. 16 wedding in Bethlehem, Pa., is planned.



Mary B. Chick Wendy Marie Fortier

Chick-Franzen

Alden Chick of Bolton and Mrs. Thomas Hine of West Hartford announce the engagement of their daughter, Mary B. Chick of Hartford, to Robert W. Franzen, son of Mr. and Mrs. Warren Franzen of Wethersfield.

The bride-elect is a graduate of Manchester Community College. She is a certified emergency medical technician and is employed as a medical assistant.

The prospective bridegroom is a graduate of the University of Connecticut and Middlesex Community College. He serves with the U.S. Army. He is employed as an engineer. A Sept. 24 wedding in St. Andrews Church, Rocky Hill, is planned.

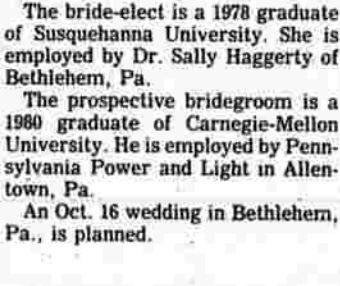
Fortier-Rego

Mr. and Mrs. Armand L. Fortier of Tolland announce the engagement of their daughter, Wendy Marie Fortier, to Kevin Philip Rego, son of Mr. and Mrs. George Rego of Tolland. The bride-elect is the granddaughter of Mr. and Mrs. Herbert Spicer of 95 Coleman Road.

The bride-elect is a graduate of Tolland High School and Computer Processing Institute of East Hartford.

The prospective bridegroom is a graduate of Tolland High School and is employed by Creswood Products of East Hartford.

A June 12 wedding in St. Matthew's Church, Tolland is planned.



Diana M. Bernard Charles P. Virono

Bernardi-Virono

Mr. and Mrs. Dionisio Bernardi of 133 Maple St. of Manchester, announce the engagement of their daughter, Diane M. Bernardi, to Charles P. Virono of West Hartford.

The bride-elect is a graduate of Manchester High School. She is employed as a secretary for Connecticut Valley Paper and Envelope Co. in Hartford.

The prospective bridegroom is a 1980 graduate of Manchester High School. He is employed by Pratt and Whitney Aircraft in East Hartford.

A May 15 wedding is planned.



Kathleen M. Brown

Brown-Brown

Mr. and Mrs. Allan R. Esmer, formerly of Manchester, announce the engagement of their daughter, Kathleen M. Brown, to William H. Brown Jr., son of Mr. and Mrs. William H. Brown of West Hartford.

The bride-elect is a graduate of Manchester High School. She is employed as a secretary for Connecticut Valley Paper and Envelope Co. in Hartford.

The prospective bridegroom is a 1980 graduate of Manchester High School. He is employed as a machinist with Mal Tool, in Manchester.

A May 15 wedding is planned.

Birds have no sweat glands. They cool their bodies by means of air sacs and by opening their beaks and vibrating the walls of their throats.



UPI photo

Sitting among old ballet slippers, Lynn Chevroy, member of the Jeffrey Ballet of New York, reads a new pair of slippers for her next performance with the ballet company in the dressing room at the Metropolitan Center in Boston. Ballet dancers go through a new pair of shoes each performance. The Jeffrey Ballet, celebrating its 25th anniversary, is on a national tour and is appearing in Boston throughout tonight. Part of the proceeds from its appearance will benefit the "Fund for the Arts," a non-profit organization which supports art groups in the state.

Supermarket shopper

Refund forms save manufacturers money

By Martin Sloane

DEAR SUPERMARKET SHOPPER: Why do the companies require refund forms to take advantage of their offers? After reading about a refund offer in your column, I would be far more motivated to go out and buy that product - assuming it was one I could use - if no refund form were needed. - Val from Monroe, La.

DEAR VAL: At the recent First National Refunders' Convention in Houston, Roland Dreier of A.C. Nielsen was asked the same question. His answer explains why most offers require forms. "A manufacturer decided to test a refund offer for one of its national brands in part of the state of Missouri," Dreier said. "A budget was established for the test and it included money to handle approximately 10,000 refund requests that were expected to come from the area. The test area was one small geographic area."

"But in planning this test some overzealous person in the promotion department included a 'SORRY' notice on the pads that said that when the forms were all gone, consumers could send for the refund without the form."

"As we all know, news gets around fast among refunders. By the time the test offer expired, the company had received more than 500,000 refund requests, which they decided they were obliged to fulfill."

"This is an example of why most companies feel that they must require a refund form in order to control their promotional expenses."

The new Easter Seals product code symbols from any combination of Ortega Taco Shell, Taco Dippers, Taco Sauce and Taco Seasoning Mix and the register tape with a soft-drink purchase circled. Expires July 31, 1982.

Here's a refund form to write for: Clatrol Spring Savings Spree 1982, P.O. Box 14069, Baltimore, Md. 21288. Requests for this form must be postmarked by July 1, 1982. This offer is worth \$3 or \$5 in coupons.

Clip 'n' file refunds

Miscellaneous Food Products (File 9) Clip out this file and keep it with similar cash-off coupons - beverage refund offers with beverage coupons, for example. Start collecting the needed proofs of purchase while looking for the required refund forms at the supermarket, in newspapers and magazines, and when trading with friends. Offers may not be available in all areas of the country. Allow 10 weeks to receive each refund.

The following refund offers are worth \$8.62: Refund bonus: This offer doesn't require a form: HAMBURGER HELPER Cookbook Offer, Box 4403, Minneapolis, Minn. \$5.40. Receive a "Hamburger Helper Soup Cookbook." Send two Hamburger Helper box bottoms. Expires Dec. 31, 1982, or when the supply runs out.

These offers require refund forms: BAKER'S COCONUT 31 Cash Refund Offer. Send the required refund form and the front panels from any three bags of Baker's Coconut. Expires Dec. 31, 1982.

BAMA Brown Bag Offer. Receive a refund worth up to 59 cents on the purchase of lunch bags. Send the required refund form and a register tape showing the purchases of two jars of Bama jam, jelly or peanut butter and one package of lunch bags. Expires Dec. 31, 1982.

CHATEAU DUMPLINGS. Receive a package of Chateau Dumplings. Send the required refund form and two front panels from Chateau Frozen Dumplings. Expires Sept. 30, 1982.

NESTLE AND NESTLE Free Half Gallon Milk Offer. Receive a free half-gallon of milk. Send the required refund form, two purchase seals from any Orzo Chocolate Sandwich Cookies or Orzo Double Stuff Cookies and proof-of-purchase seal from one 2-pound can or two 1-pound cans of Nestle Quik Chocolate Flavor. Expires Sept. 30, 1982.

NESTLE Refund Offer. Receive a \$2 refund. Send the required refund form and four Nestle proofs of purchase. The proofs are one empty package of 12-ounce Nestle Semi-Sweet Chocolate Chips, one empty package of 12-ounce Buttercoch Chips (or two 6-ounce packages), one 11-ounce package of Milk Chocolate Chips and one side panel from Nestle Choco-Cakes. Expires June 30, 1982.

ORTEGA TACO Refund Offer. Receive a quart or liter bottle of soft drink worth up to 75 cents. Send the required refund form, four Universal Product Code symbols from any combination of Ortega Taco Shell, Taco Dippers, Taco Sauce and Taco Seasoning Mix and the register tape with a soft-drink purchase circled. Expires July 31, 1982.

Here's a refund form to write for: Clatrol Spring Savings Spree 1982, P.O. Box 14069, Baltimore, Md. 21288. Requests for this form must be postmarked by July 1, 1982. This offer is worth \$3 or \$5 in coupons.

Advice

Genuine need is the key

DEAR ABBY: I'm 22, with two children, ages 3 and 4. I'm divorced for the second time. I have been dating a man who is 52 years old. He is financially very well-off and wants to marry me. He treats me very well and cares for my children.



Dear Abby

Abigail Van Buron

Abby, do you think marriage between a 52-year-old man and a 22-year-old woman could ever work out? I like him a lot, but I am not what you would call madly in love with him. I was madly in love with my first two husbands, and they both treated me like dirt. I haven't made any promises yet, and this man is not pressuring me, but I need your advice. What do you think it takes to make a marriage work?

TWO-TIME LOSER

DEAR T.T.L.: Don't marry anyone while you are still seeking advice. It is that necessary for a marriage to succeed is for

two people to really need each other.

DEAR ABBY: Is woman-beating hereditary? My boyfriend (I'll call him Johnny) has beaten me up many times, but I have always forgiven him because I really love him. He says he thinks he inherited it from his father, who has been slapping his mother around ever since he can remember.

DEAR ABBY: The least little thing sets Johnny off. If I even say "hi" to another guy, he beats me up. Then he cries and says he's

DEAR DR. LAMB: In one of your columns you made the amazing statement that a man's position of excess magnesium can lead to magnesium toxicity with symptoms of senility.

I have been following a school of thought consistently advocated by highly regarded authorities that supplementation of both calcium and magnesium are most helpful to older people to avoid bone damage.

If your information is based on more recent studies suggesting that magnesium supplements such as Dolomite should not be taken with calcium or older people, won't you please advise what those findings are so one can locate the report and read it.

DEAR READER: I would prefer that you rely on your family doctor's judgment and interpretation of the various reports available. Some of the best information is a little heavy reading for the general public, and is located in medical journals, not health magazines.

There is a good report on this in the September 1980 issue of Geriatrics prepared by a group of physicians from the University of Connecticut. They point out that many doctors measure kidney function by just measuring the serum creatinine, but to determine the actual decrease in the ability of the kidney to clear the

Avoid excess magnesium



Your Health

Lawrence Lamb, M.D.

DEAR DR. LAMB: I need more sophisticated clearance tests. My family doctor may be interested in this report if he has not already seen it. The problem applies to other things besides eliminating magnesium.

The increased magnesium in your blood can reach levels to cause drowsiness, lethargy and weakness. The onset is slow and insidious. As the condition progresses the victim may have slurring of speech and unsteadiness. You might think he was going to have a stroke.

And as the magnesium level increases the calcium level in your blood actually falls. That is because the magnesium suppresses the action of the parathyroid gland that normally regulates the blood level of calcium.

The problem of magnesium toxicity is particularly bad in the elderly and even in nursing homes. Patients are given regular laxatives that contain magnesium. TV ads exhort people to use such preparations for regularity. Antacids and laxatives are the chief sources of increased magnesium intake. And they are used most often at the time in life when kidney function slows.

I think it is quite important that people get enough calcium but it is important for the public to realize that you can abuse the intake of minerals and they can be just as harmful as they can be helpful.

I am sending you the Health Letter number 17-6, Nutritional Aspects of Minerals. Others who want this issue can send 75 cents for the public to realize that you can abuse the intake of minerals and they can be just as harmful as they can be helpful.

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Paternity leave supported

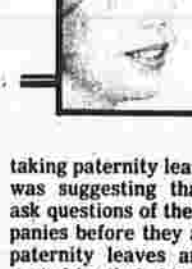
DEAR DR. BLAKER: In a recent column, you published a letter from a junior executive with one of the country's leading conglomerates. He had joined the company at least partially because of its paternity leave policy.

Then, when his wife was about to ready to deliver, he found to his amazement that his superior did not (could not) support his decision to take the leave.

I had another kind of experience with paternity leaves. I have taken two and each time found that the men and women in my company supported the idea and thought more of me because I did it.

I didn't want that man's letter to frighten me away from trying something that, although a bit controversial, is very fulfilling and exciting.

DEAR READER: I don't think the man who wrote that letter was trying to warn me against



Ask Dr. Blaker

Karen Blaker, Ph.D.

taking paternity leaves. He was suggesting that men ask questions of their companies before they assume paternity leaves are supported by their hierarchy. He had assumed that the existence of that policy automatically meant it was encouraged by the company. In his case, it was not.

In any event, I'm glad something that you worked out so well. Thank for writing.

DEAR DR. BLAKER: I am seven months pregnant and my husband just told me that he is having an affair with another woman.

What's more, he says he loves her.

I would divorce him immediately if I weren't carrying his child. You must admit I am in a very

difficult position. I feel angry and betrayed. Should I get the divorce now or wait until after the baby is born?

DEAR READER: I realize just how difficult it must have been for you to hear this news about your pregnant woman do feel extra vulnerable and fearful about facing the world alone.

Perhaps this is not a good time to make the decision about divorce, unless, of course, your husband has decided to pursue this legal option. In that case, you have no choice. Ask him whether he will go with you to a marriage counselor. It sounds like you both could use an objective voice of reason to figure out your next step.

Does your job have you tied in knots? Write for Dr. Blaker's newsletter "How to Reduce Job Stress." Send 50 cents and a stamped, self-addressed envelope to Dr. Blaker in care of this newspaper, P.O. Box 475, Radio City Station, New York, N.Y. 10019.

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510 S. Center St. MANCHESTER, CONN. 06106

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Sabrina

MANCHESTER 646-9933 SOUTHINGTON 742-7380 BRIDGEVILLE 741-6900 AVON 742-7388

Astro-graph

April 4, 1982
Gaining new knowledge about the top of your priority list in the year ahead. This will increase your chances for advancement in your chosen career.

ARIES (March 21-April 19)
You will be more efficient at handling difficult duties if you put them first on your list. The longer you let tasks go, the harder they become. Find out more of what lies ahead for you in each of the seasons following your birthday by sending for your copy of Astro-Graph, Box 488, Radio City Station, N.Y. 10019. Be sure to specify birth date.

TAURUS (April 20-May 20)
Sudden temptations today to take risks in areas which you usually shun. It might not bring you better results. Keep a record of your proposals.

GEMINI (May 21-June 20)
Follow through today on any promise you've made to your mate or family. Others will be severely disappointed if you break your word.

CANCER (June 21-July 22)
We're only human and we make mistakes which others don't blame us for. Don't feel guilty of this. Do things collectively with friends today, but be careful in situations where money is involved. Unless you handle matters with a steady hand, you may feel a loss.

LEO (July 23-Aug. 22)
You'll have good ideas today about the way things should be handled which could affect your resources and security. Unfortunately, you may fail to use them, and suffer a loss.

Bridge

The best and worst

NORTH ♠4-81
♦J52
♥QJ1011
♣A443

EAST ♠1098
♥K765
♦A443
♣K102

SOUTH ♠A98
♥A4
♦AKJ2
♣A

Vulnerable: Both
Dealer: South

West North East South
Pass ♠ Pass ♠ NT
Dbl Pass Pass Pass

Opening lead: ♠A

By Oswald Jacoby and Alan Sontag

The late Ben Aron Williams was one of the most successful writers of the '20s and early '30s. He was also a bridge player with his own system. Here is a hand reported in

Priscilla's Pop - Ed Sullivan



Our Boarding House - Carroll & McCormick



Winnie Winkle - Henry Raduta and J.K.S.



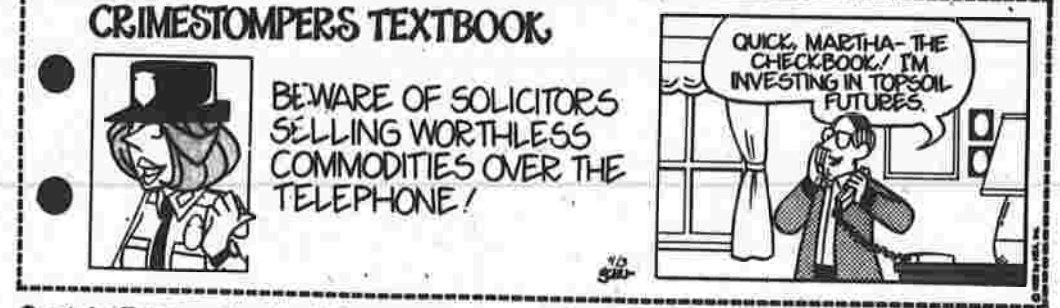
Motley's Crew - Tlempton & Forman



World's Greatest Superheroes



Sevy's Law - James Schumelster



Captain Easy - Crooks & Lawrence



Alley Oop - Dave Graue



Frank and Ernest - Bob Thaves



The Born Loser - Art Sansom



Winthrop - Dick Cavalli



Crossword

ACROSS

1. Ridiculous fall
2. Market place
3. Medial
4. Group of ten
5. Actress Dehl
6. Short pin
7. Take (sl)
8. Month (abbr)
9. 21st Century Day
10. 23 Clothing
11. 28 Small island
12. 29 Con-
13. 30 Parson
14. 31 Full house
15. 32 Five lines
16. 33 As well
17. 37 Broke bread
18. 38 At (2 wds)
19. 40 Lager
20. 42 Shirt feature
21. 44 Insecticide

DOWN

1. Provided meat
2. 11 possess (cont)
3. 12 Healer
4. 13 Agency (abbr)
5. 14 Fatten
6. 15 Gave up
7. 16 Saver State
8. 17 Spry
9. 18 22 Research
10. 19 Type of poem
11. 20 10th of twine
12. 21 11th beverage
13. 22 13 Easy
14. 23 18 financial
15. 24 39 Roman power
16. 25 84 Sign of the zodiac
17. 26 43 Drink to health of
18. 27 45 Prudent
19. 28 47 Brownish
20. 29 48 New
21. 30 49 Pipe
22. 31 50 Scold
23. 32 52 Women's society (abbr)
24. 33 53 Similar
25. 34 54 13 Easy
26. 35 55 39 Roman power
27. 36 84 Sign of the zodiac

Answer to Previous Puzzle

1. RICHARD
2. MARKET
3. MEDIAL
4. GROUP
5. DEHL
6. PIN
7. TAKE
8. MONTH
9. 21ST
10. 23RD
11. 28TH
12. 29TH
13. PARSON
14. FULL
15. FIVE
16. AS
17. BROKE
18. AT
19. LAGER
20. SHIRT
21. INSECTICIDE
22. PROVIDED
23. HEALER
24. FATTEN
25. GAVE
26. SAVER
27. SPRY
28. RESEARCH
29. TYPE
30. TENTH
31. ELEVENTH
32. THIRTEEN
33. AS
34. THIRTY-NINE
35. THIRTY-NINE
36. THIRTY-NINE
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54. THIRTY-NINE
55. THIRTY-NINE

SPORTS

New look nines to open '82

CINCINNATI (UPI)—You really won't be able to tell the players without a program for Monday's National League season opener between the Cincinnati Reds and Chicago Cubs.

Both clubs have been drastically revamped since last season.

The Reds' entire outfield is new. Johnny Bench is going to try to play third base and the club is gambling with catcher Alex Trevino. Gone from last year are stars George Foster, Ken Griffey, Ray Knight and Dave Collins.

The Reds have sacrificed power for speed and pitching. They don't figure to score as many runs as in recent years, but they're counting on holding down opponents too.

As for the Cubs, about the only thing they have left from last year is their name. And why not? They've been losers so many years, they figure a complete personnel change can't worsen the situation.

What the 1982 Cubs most closely resemble are the 1981 Philadelphia Phillies. The Cubs have imported 18 former Phillies, including General Manager Dallas Green and Field Manager Lee Elia. The cast of ex-Phillie players now performing for Chicago is headed by shortstop Larry Bowa.

Since both clubs have taken big gambles for 1982, it's appropriate that they get together to launch the season. The Reds' starting pitcher in the opener will be Mario Soto, filling in for the ailing Tom Seaver. The Cubs are expected to go with Doug Bird.

Monday's 2 p.m. (EST) opener will be played at Riverfront Stadium, where Opening Day tickets are not quite the hot item they were in the mid-1970s when the Reds were world champions.

In those years, Opening Day tickets were sold out several months before the game. This year, tickets were still available going into the weekend before the game. The poor economy and fans' anger over last season's baseball players' strike may also be factors in slower ticket sales this year.

Nevertheless, Opening Day is still considered a holiday of sorts in Cincinnati. A pre-game parade will go through the heart of the city, with a veteran peanut vendor, top-hatted "Peanut Jim" Shelton, the grand marshal.

The ceremonial first ball will be tossed out by "Columbia" space shuttle astronaut Joe Engle and Richard Truly. When the flew the "Columbia" last November, they took a baseball with them. That "spaceball" will be the one tossed out to start the season.

Monday's game will begin providing answers to the big question that both Reds and Cubs fans have been asking recently — "Is different really better?"



Addition going up

Work is progressing on the 21 private boxes on the first base side of Fenway Park in Boston. Completion date is set for June of this year. Red Sox open home schedule April 12 against Chicago.

Denise Watson in lead

GREENSBORO, N.C. (UPI) — South African Denise Watson, in his second year on the tour, fired a 7-under-par 65 Friday to take a one-shot lead over Danny Edwards after the second round of the Greater Greensboro Open.

The 26-year-old South African had 11 one-pull greens on his way to the day's lowest round and stood at seven under 137 for 36 holes. Edwards, a first-round co-leader and a winner here in 1977, followed his first-round 66 with an even-par 72 Friday after a double bogey on his final hole.

Two strokes off the pace were Hal Sutton with a 69, D.A. Weir with a 68, Bobby Wadkins with a 67, Doug Black with a 70, Keith Ferguson with a 70, Jim Thorpe with a 68, Fuzzy Zoeller with a 68.

Watson, who joined the tour last year and finished in the top 10 four times, had a round of seven birdies as the \$300,000 tournament had its second day of ideal weather conditions.

"I've been in contention a number of times," said Watson, who was persuaded to join the American tour by Gil Morgan and Gary Player after two years on the European tour. "I believe the more times you're there, the more you learn about the game."

Watson had to deal with hay fever as well as the 6,884-yard Forest Oaks Country Club Course.

"I suffer from hay fever," he said. "I suppose it's the pollen. I took an allergy pill yesterday and I felt funky for the first 15 holes, and then I played well the last three holes when it wore off. I didn't take any today."

Stalking the leaders at four under

Time changed

NEW YORK (UPI) — The New York Knicks announced Friday that they have changed the starting time of the National Basketball Association game against Boston next Thursday in order to accommodate the New York Rangers' National Hockey League playoff game.

The Knicks have switched their starting time from 8:30 p.m. to 2 p.m. at Madison Square Garden. The Philadelphia Flyers, who play the Rangers in the opening round of the playoffs, had objected to playing an afternoon game following a game the previous night.

Bird then connected on his two free throws with eight seconds left and Kevin McHale added a free throw to tie it with one second remaining.

Boston also received 22 points each from Cedric Maxwell and Robert Parish. Parish also connected on a game-high 18 rebounds. It was the 20th win in the last 21 games for the Celtics.

For Atlanta, Dan Roundfield had 32 points and 16 rebounds. Drew Anderson had 18, none of which came in the fourth quarter. Eddie Johnson contributed 17 and Rory Sparrow finished with 15 points and a game-high 11 assists. The loss snapped an eight-game Atlanta home winning streak.

Celtics top Hawks

ATLANTA (UPI) — Larry Bird scored 24 points and hit two free throws with eight seconds left, giving the Boston Celtics a 110-96 decision Friday night over the Atlanta Hawks.

Boston led 90-84 after three quarters and increased its lead to 86-80 with 10:34 remaining after Nate Archibald hit two free throws. The Hawks fought back to tie the score 107-107 with 57 seconds left when John Drew hit a 15-foot jumper.

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76ers 135-115

PHILADELPHIA (UPI) — Bobby Jones scored 22 points and Lionel Hollins added 20 to lead seven Philadelphia players in double figures and carry the 76ers to a 135-115 triumph over Cleveland Friday night in the game Friday night in the 10th straight loss.

The 76ers broke the game open with a 46-point second quarter, featuring 61 percent accuracy from the field en route to a 70-59 halftime lead. From a 51-49 Philadelphia lead, Jones scored eight consecutive points in a 13-4 spur that boosted the Sixers' margin to 64-53 with 1:53 left to play in the quarter.

Penguins 7-5

NEW YORK (UPI) — Mike Bullard scored with 7:41 remaining in the game Friday night, leading the Pittsburgh Penguins to a 7-5 victory over the New York Rangers.

The decision marked the first time in 32 games this season that the Rangers lost after taking a lead into the third period. Previously, they were 28-1 in such games. Peter Lee's empty-net goal with three seconds remaining clinched the victory.

Bucks 114-105

CHICAGO (UPI) — Brian Winters scored 14 of his 20 points in the fourth quarter Friday night in the Milwaukee Bucks to a 114-105 triumph over the Chicago Bulls.

It was the Bucks' fourth straight victory and their ninth in 11 games. Chicago has lost four straight.

Perfect score was needed to win

Just as predicted by Mark Hall, one had to be perfect to win the New England Indoor Open Archery Championship staged last weekend at Hall's Arrow Range in Manchester.

Hall, the reigning Connecticut and New England king, was not perfect in the two-day competition and had to share second place with three other entrants, all just one point behind Tom Winters of New York.

Winters was a perfect 450 in the Pro Release Division. He won \$1,000 of the attractive \$7,500 purse which attracted 300 of the best archers in the country.

Hall, an instructor at the range owned by his father, was perfect in retaining the Connecticut and New England Indoor Archery titles, scoring an unprecedented perfect in both the Finger and Release Divisions in the state shooting. When he added his first National Indoor title last February, Hall was ready to meet all comers in the local event.

He was ready, but not perfect... and will have to wait another year.

The scores clearly indicated the high caliber of archers who made Manchester their competitive headquarters a week ago.

Sox opener sold out

If you don't have a ticket, don't plan to

Wall shares top rung with Goosie

TAMPA, Fla. (UPI) — Art Wall fired a 5-under-par 67 Friday to move into a tie for the second-round lead with J.C. Goosie at the \$125,000 Seniors Classic.

One stroke behind Wall and Goosie was Bill Collins of Meyersdale, Pa., at 70-140. Trailing by two strokes was Paul Harney of Cape Cod, Mass.

Wall, 69, made eight birdies en route to his 67, the lowest round of the tournament. He birdied the first two holes, a 500-yard par 5 and a 366-yard par 4 and added two more birdies on the seventh and eighth.

Miller Barber struggled to a 2-over-par 74, which put him three shots behind the leaders with a 142.

"I played very poorly today. It seems like all I did was hit shots out of the group," Barber said.

Grouped with Barber three strokes back were Dow Finsterwald, Dan Sikes, Billy Casper and defending champion Don January.

Arnold Palmer shot a 3-under-par 69 to remain in contention, four shots back.

League highs

Howard Holmes will remember his efforts in the Eastern Businessmen's Bowling League for some time. April 1, Holmes wasn't fooling when he established league single and triple records. Holmes started out with a 174 score, added a 209 and finished up with a 185 — all over his average — for a 538 total. Jim Gallagher has been elected president of the Greater Hartford Twilight Baseball League. Gallagher has been connected with the hoop in various capacities for 20 years. He succeeds the Rev. Thomas Campbell. Thirteen teams will comprise the 1982 members. Moriarty's will be in the Eastern Division with Vernon Smith's Society, East Duplicating and Langan. The West will have seven entries... Have a nice weekend.

Herald Angle

Earl Yost, Sports Editor

motor to Boston for the Red Sox home opener at Fenway Park April 12 against Chicago. It's a complete sellout... One of hockey's all-time most durable and finest performers, Dave Keon is expected to call it a career after 21 years in the National Hockey League and the World Hockey Assn. this weekend. The 42-year-old Whaler captain will make his Hartford finale tonight against the New York Rangers... Have you noticed the large number of game misconduct penalties meted out during the past 10 days in the NHL summaries? The donnybrook of the season in Hartford took place last Wednesday night with seven players (four wearing Montreal uniforms and three Whalers) being whittled off the ice for fighting. The brawl was a disgrace and a disgrace to the Whaler faithful. The season ends Sunday night in Boston... Annual Hockanuk River Canoe Races are scheduled

Sox opener sold out

If you don't have a ticket, don't plan to

